# Consolidated Financial Results for the First Quarter

**Ended June 30, 2016** 



### 1. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

		(Millions of yen)
	As of March 31, 2016	As of June 30, 2016
Assets		
Current assets		
Cash and deposits	54,768	71,119
Notes receivable, accounts receivable from completed construction contracts and other	211,237	160,781
Securities	119	20,119
Real estate for sale	15,830	15,250
Costs on uncompleted construction contracts	16,120	18,678
Other inventories	990	962
Other	14,288	9,076
Allowance for doubtful accounts	(1,608)	(1,295)
Total current assets	311,747	294,693
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	11,560	13,173
Machinery, vehicles, tools, furniture and fixtures, net	625	614
Land	59,743	61,092
Lease assets, net	159	143
Construction in progress	255	576
Total property, plant and equipment	72,344	75,600
Intangible assets	6,075	6,063
Investments and other assets		
Investment securities	154,840	141,698
Long-term loans receivable	614	573
Net defined benefit asset	240	84
Other	3,312	3,286
Allowance for doubtful accounts	(463)	(456)
Total investments and other assets	158,544	145,187
Total noncurrent assets	236,964	226,850
Total assets	548,711	521,544

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	As of March 31, 2016	As of June 30, 2016
~	As of March 31, 2010	As of Julie 30, 2010
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	149,638	117,760
Short-term loans payable	34,588	34,785
Income taxes payable	2,774	957
Advances received on uncompleted construction contracts	38,455	48,849
Provision for bonuses	6,320	2,218
Provision for warranties for completed construction	2,237	2,396
Provision for loss on construction contracts	2,421	2,446
Deposits received	18,134	23,548
Other	13,497	18,476
Total current liabilities	268,069	251,439
Noncurrent liabilities		
Bonds payable	10,000	10,000
Long-term loans payable	35,131	34,312
Deferred tax liabilities	24,224	19,940
Deferred tax liabilities for land revaluation	7,708	7,708
Provision for directors' retirement benefits	149	155
Provision for loss on liquidation of subsidiaries and affiliates	400	346
Net defined benefit liability	22,515	22,765
Asset retirement obligations	182	183
Other	2,910	3,150
Total noncurrent liabilities	103,224	98,562
Total liabilities	371,293	350,002
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus	25,587	25,587
Retained earnings	76,825	80,302
Treasury stock	(8,236)	(8,237)
Total shareholders' equity	117,178	120,653
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	55,038	45,752
Deferred gains or losses on hedges	(25)	(27)
Revaluation reserve for land	6,665	6,660
Foreign currency translation adjustment	(545)	(855)
Remeasurements of defined benefit plans	(3,292)	(3,007)
Total accumulated other comprehensive income	57,840	48,522
Non-controlling interests	2,398	2,366
Total net assets	177,417	171,542
Total liabilities and net assets	548,711	521,544

### (2) Consolidated Statements of Income and Comprehensive Income

#### **Consolidated Statements of Income**

Three Months ended June 30, 2015 and 2016

		(Millions of yen)
	Three Months ended June 30, 2015 (April 1 through June 30, 2015)	Three Months ended June 30, 2016 (April 1 through June 30, 2016)
Net sales	Y 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(1 1 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
Net sales of completed construction contracts	98,748	98,940
Net sales of real estate business and other	3,962	3,427
Total net sales	102,710	102,368
Cost of sales		
Cost of sales of completed construction contracts	89,741	86,903
Cost of sales on real estate business and other	3,110	2,734
Total cost of sales	92,852	89,638
Gross profit		
Gross profit on completed construction contracts	9,006	12,036
Gross profit on real estate business and other	851	692
Total gross profit	9,858	12,729
Selling, general and administrative expenses	5,470	5,995
Operating income	4,387	6,733
Non-operating income		
Interest income	98	80
Dividend income	1,047	1,119
Other	160	67
Total non-operating income	1,306	1,267
Non-operating expenses		
Interest expenses	216	213
Other	29	20
Total non-operating expenses	246	234
Ordinary income	5,448	7,767
Extraordinary income		
Gain on sales of noncurrent assets	156	-
Gain on sales of investment securities	503	-
Total extraordinary income	659	-
Extraordinary loss		
Loss on abandonment of noncurrent assets	42	103
Loss on valuation of investment securities	<u>-</u>	125
Other	-	6
Total extraordinary losses	42	236
Profit before income taxes	6,064	7,531
Income taxes	604	969
Profit	5,460	6,561
Profit (loss) attributable to non-controlling interests	(24)	19
Profit attributable to owners of parent	5,485	6,542

### **Consolidated Statements of Comprehensive Income**

Three Months ended June 30, 2015 and 2016

		(Millions of yen)
	Three Months ended June 30, 2015 (April 1 through June 30, 2015)	Three Months ended June 30, 2016 (April 1 through June 30, 2016)
Profit	5,460	6,561
Other comprehensive income		
Valuation difference on available-for-sale securities	6,119	(9,286)
Deferred gains or losses on hedges	19	(1)
Foreign currency translation adjustment	(233)	(353)
Remeasurements of defined benefit plans	25	284
Total other comprehensive income	5,932	(9,356)
Comprehensive income	11,392	(2,794)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	11,408	(2,770)
Comprehensive income attributable to non- controlling interests	(16)	(24)

### 2. (Reference) Non-consolidated Financial Statements

#### (1) (Reference) Non-consolidated Balance Sheets

(Millions of yen)

		(Willions of yen)
	As of March 31, 2016	As of June 30, 2016
Assets		
Current assets		
Cash and deposits	40,686	57,878
Notes receivable, accounts receivable from completed construction contracts and other	206,514	156,764
Securities	119	20,119
Real estate for sale	14,215	13,647
Costs on uncompleted construction contracts	13,644	16,106
Other inventories	555	564
Other	13,669	8,496
Allowance for doubtful accounts	(1,670)	(1,370)
Total current assets	287,735	272,207
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	9,530	11,222
Machinery, vehicles, tools, furniture and fixtures, net	504	494
Land	55,539	56,893
Lease assets, net	156	141
Construction in progress	221	507
Total property, plant and equipment	65,952	69,260
Intangible assets	6,061	6,056
Investments and other assets		
Investment securities	155,204	142,112
Long-term loans receivable	716	667
Prepaid pension cost	2,255	1,985
Other	2,303	2,308
Allowance for doubtful accounts	(575)	(558)
Total investments and other assets	159,903	146,515
Total noncurrent assets	231,918	221,831
Total assets	519,653	494,038

(Millions of yen)

		(Millions of yell)
	As of March 31, 2016	As of June 30, 2016
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	145,602	114,549
Short-term loans payable	31,155	31,352
Income taxes payable	2,389	849
Advances received on uncompleted construction contracts	37,164	47,124
Provision for bonuses	6,060	1,838
Provision for warranties for completed construction	2,135	2,287
Provision for loss on construction contracts	2,399	2,431
Deposits received	16,845	23,002
Other	12,938	17,965
Total current liabilities	256,690	241,399
Noncurrent liabilities		
Bonds payable	10,000	10,000
Long-term loans payable	31,722	30,960
Deferred tax liabilities	24,812	20,576
Deferred tax liabilities for land revaluation	7,708	7,708
Provision for retirement benefits	19,846	20,219
Provision for directors' retirement benefits	100	111
Provision for loss on business of subsidiaries and affiliates	189	198
Asset retirement obligations	146	146
Other	2,158	2,399
Total noncurrent liabilities	96,685	92,321
Total liabilities	353,376	333,721
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Total capital surplus	25,573	25,573
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
Reserve for construction	-	15,000
General reserve	36,774	36,774
Retained earnings brought forward	21,758	10,093
Total retained earnings	64,283	67,619
Treasury stock	(8,236)	(8,237)
Total shareholders' equity	104,622	107,956
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	55,014	45,728
Deferred gains or losses on hedges	(25)	(27)
Revaluation reserve for land	6,665	6,660
Total valuation and translation adjustments	61,654	52,361
Total net assets	166,276	160,317
Total liabilities and net assets	519,653	494,038

#### (2) (Reference) Non-consolidated Statements of Income

		(Millions of yen)
	Three Months ended	Three Months ended
	June 30, 2015 (April 1 through June 30, 2015)	June 30, 2016 (April 1 through June 30, 2016)
Net sales	(	(
Net sales of completed construction contracts	94,148	94,783
Net sales of real estate business	2,337	1,561
Total net sales	96,485	96,344
Cost of sales		
Cost of sales of completed construction contracts	85,206	83,401
Cost of sales on real estate business	1,714	1,137
Total cost of sales	86,921	84,538
Gross profit		
Gross profit on completed construction contracts	8,941	11,382
Gross profit on real estate business	622	423
Total gross profit	9,564	11,805
Selling, general and administrative expenses	4,888	5,335
Operating income	4,675	6,469
Non-operating income	1,243	1,222
Non-operating expenses	230	219
Ordinary income	5,688	7,472
Extraordinary income	561	-
Extraordinary loss	42	235
Profit before income taxes	6,206	7,236
Income taxes	683	835
Profit	5,523	6,401

Notes:

<sup>1.</sup> These non-consolidated financial statements are exempt from the quarterly review by auditors for statutory disclosure.

<sup>2.</sup> These non-consolidated financial statements were prepared pursuant to *Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc.* and presented in accordance with *Ordinance for Enforcement of the Construction Business Act*, with some condensing of account entries.

## 3. Supplementary Information(1) Summary of Consolidated Results and Forecasts

(Millions of yen)

	Three	-month Peri	od from A <sub>l</sub>	oril	Six-1	nonth Period	from Apri	1		Full Y	ear	<i>y</i> 1 <i>y</i> 0.11 <i>y</i>
	FY2015	FY2016	YoY (	b)-(a)	FY2015	FY2016	YoY (	b)-(a)	FY2015	FY2016	YoY	(b)-(a)
	Actual (a)	Actual (b)	Amount	Percentage (%)	Actual (a)	Initial forecast (b)	Amount	Percentage (%)	Actual (a)	Initial forecast (b)	Amount	Percentage (%)
Net sales	102,710	102,368	-342	-0.3	218,491	205,000	-13,491	-6.2	492,621	445,000	-47,621	-9.7
Construction business	98,748	98,940	192	0.2	209,587	198,000	-11,587	-5.5	475,433	432,000	-43,433	-9.1
Domestic	95,550	96,712	1,162	1.2	203,359	192,800	-10,559	-5.2	463,340	418,000	-45,340	-9.8
Overseas	3,197	2,227	-970	-30.3	6,228	5,200	-1,028	-16.5	12,092	14,000	1,907	15.8
Real estate business	3,962	3,427	-534	-13.5	8,903	7,000	-1,903	-21.4	17,188	13,000	-4,188	-24.4
Domestic	3,841	3,267	-574	-15.0	8,650	6,600	-2,050	-23.7	15,407	12,200	-3,207	-20.8
Overseas	120	160	40	33.2	253	400	146	58.0	1,781	800	-981	-55.1
Gross profit	9,858	12,729	2,871	29.1	22,576	19,500	-3,076	-13.6	47,805	44,500	-3,305	-6.9
Profit margin  Construction	9.6%	12.4%			10.3%	9.5%			9.7%	10.0%		
business	9,006	12,036	3,030	33.6	20,732	17,800	-2,932	-14.1	44,831	41,000	-3,831	-8.5
	9.1%	12.2%			9.9%	9.0%			9.4%	9.5%		
Real estate business	851	692	-159	-18.7	1,843	1,700	-143	-7.8	2,974	3,500	525	17.7
	21.5%	20.2%			20.7%	24.3%			17.3%	26.9%		
SG&A expenses	5,470	5,995	524	9.6	11,585	13,000	1,414	12.2	26,176	26,000	-176	-0.7
Operating income	4,387	6,733	2,346	53.5	10,990	6,500	-4,490	-40.9	21,629	18,500	-3,129	-14.5
Non-operating income	1,060	1,033	-27	-2.6	972	1,000	27	2.8	2,093	1,800	-293	-14.0
Ordinary income	5,448	7,767	2,318	42.6	11,962	7,500	-4,462	-37.3	23,723	20,300	-3,423	-14.4
Extraordinary income (loss)	616	(236)	-852	-	701	-	-701	-	(793)	-	793	-
Profit before income taxes	6,064	7,531	1,466	24.2	12,664	7,500	-5,164	-40.8	22,929	20,300	-2,629	-11.5
Income taxes	604	969	365	60.5	1,349	1,000	-349	-25.9	2,744	3,000	255	9.3
Profit	5,460	6,561	1,101	20.2	11,315	6,500	-4,815	-42.6	20,185	17,300	-2,885	-14.3
Profit (loss) attributable to non- controlling interests	(24)	19	44	_	(20)	-	20	-	145	-	-145	-
Profit attributable to owners of parent	5,485	6,542	1,057	19.3	11,335	6,500	-4,835	-42.7	20,039	17,300	-2,739	-13.7

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

#### (2) Summary of Non-consolidated Results and Forecasts

		Thre	e-month Pe	riod from A	April	Six	-month Per	riod from A	pril	(Millions of yen) Full Year			
		FY2015	FY2016	YoY (	(b)-(a)	FY2015	FY2016	YoY (	b)-(a)	FY2015	FY2016	YoY (	b)-(a)
		Actual (a)	Actual (b)	Amount	Percentage (%)	Actual (a)	Initial forecast (b)	Amount	Percentage (%)	Actual (a)	Initial forecast (b)	Amount	Percentage (%)
Orde	ers received	88,329	74,388	-13,941	-15.8	172,839	182,500	9,660	5.6	420,769	444,500	23,730	5.6
	Domestic	88,290	72,255	-16,035	-18.2	172,747	179,500	6,752	3.9	420,507	439,000	18,492	4.4
	Overseas	38	2,132	2,093	-	92	3,000	2,907	-	261	5,500	5,238	-
Consti	ruction business	85,992	72,827	-13,165	-15.3	167,446	180,000	12,553	7.5	412,859	440,000	27,140	6.6
	Architectural construction	60,475	60,045	-430	-0.7	121,411	140,000	18,588	15.3	309,289	350,000	40,710	13.2
Ci	ivil engineering	25,516	12,782	-12,734	-49.9	46,035	40,000	-6,035	-13.1	103,569	90,000	-13,569	-13.1
Real	estate business	2,337	1,561	-776	-33.2	5,393	2,500	-2,893	-53.6	7,910	4,500	-3,410	-43.1
N	Net sales	96,485	96,344	-140	-0.1	205,295	192,500	-12,795	-6.2	463,476	414,500	-48,976	-10.6
Consti	ruction business	94,148	94,783	635	0.7	199,901	190,000	-9,901	-5.0	455,565	410,000	-45,565	-10.0
	Architectural construction	73,482	72,387	-1,094	-1.5	158,947	140,000	-18,947	-11.9	362,290	310,000	-52,290	-14.4
	Domestic	73,303	72,178	-1,124	-1.5	158,567	139,500	-19,067	-12.0	361,428	309,000	-52,428	-14.5
	Overseas	178	209	31	17.7	379	500	120	31.7	862	1,000	137	15.9
Ci	ivil engineering	20,665	22,395	1,729	8.4	40,954	50,000	9,045	22.1	93,274	100,000	6,725	7.2
	Domestic	20,530	22,213	1,682	8.2	40,436	49,500	9,063	22.4	92,074	98,000	5,925	6.4
	Overseas	135	182	47	35.2	518	500	-18	-3.5	1,200	2,000	799	66.6
Real	estate business	2,337	1,561	-776	-33.2	5,393	2,500	-2,893	-53.6	7,910	4,500	-3,410	-43.1
G	ross profit	9,564	11,805	2,241	23.4	21,278	17,750	-3,528	-16.6	44,062	40,500	-3,562	-8.1
	Profit margin	9.9%	12.3%			10.4%	9.2%			9.5%	9.8%		
Const	truction business	8,941	11,382	2,440	27.3	20,056	17,000	-3,056	-15.2	42,774	39,000	-3,774	-8.8
		9.5%	12.0%			10.0%	8.9%			9.4%	9.5%		
	Architectural construction	6,516	8,950	2,434	37.4	15,568	13,000	-2,568	-16.5	33,976	30,000	-3,976	-11.7
	construction	8.9%	12.4%			9.8%	9.3%			9.4%	9.7%		
C	Civil engineering	2,425	2,431	5	0.2	4,487	4,000	-487	-10.9	8,798	9,000	201	2.3
		11.7%	10.9%			11.0%	8.0%			9.4%	9.0%		
Real	estate business	622	423	-198	-31.9	1,222	750	-472	-38.6	1,287	1,500	212	16.5
		26.6%	27.1%			22.7%	30.0%			16.3%	33.3%		
SG&	&A expenses	4,888	5,335	447	9.2	10,290	12,000	1,709	16.6	23,581	23,500	-81	-0.3
Oper	rating income	4,675	6,469	1,793	38.4	10,988	5,750	-5,238	-47.7	20,480	17,000	-3,480	-17.0
Non-op	perating income	1,012	1,002	-10	-1.0	846	900	53	6.3	1,832	1,700	-132	-7.2
Ordi	inary income	5,688	7,472	1,783	31.3	11,834	6,650	-5,184	-43.8	22,312	18,700	-3,612	-16.2
Extrao	rdinary income (loss)	518	(235)	-754	-	604	-	-604	-	(1,013)	-	1,013	-
Profit bet	fore income taxes	6,206	7,236	1,029	16.6	12,439	6,650	-5,789	-46.5	21,299	18,700	-2,599	-12.2
Inc	come taxes	683	835	152	22.3	1,369	1,000	-369	-27.0	2,431	2,500	68	2.8
	Profit	5,523	6,401	877	15.9	11,070	5,650	-5,420	-49.0	18,867	16,200	-2,667	-14.1
Dividen	d per share (yen)	_	-	-	_	-	-	-	-	10.0	10.0	-	-

### (3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

### 1) Orders Received

(Millions of yen)

Business segment/Classification	Three-month Period from Apr. 1, 2015 to Jun. 30, 2015		Three-mont from Apr. to Jun. 30	1, 2016	Cha	inge	Previous Fiscal Year (from Apr. 1, 2015 to Mar. 31, 2016)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	3,372	3.8	11,491	15.4	8,119	240.8	50,069	11.9
Domestic private sector	57,064	64.6	46,430	62.4	-10,634	-18.6	258,990	61.6
Overseas	38	0.0	2,123	2.9	2,084	_	229	0.1
Subtotal	60,475	68.5	60,045	80.7	-430	-0.7	309,289	73.5
(B) Civil engineering								
Domestic public sector	16,187	18.3	8,126	10.9	-8,060	-49.8	88,384	21.0
Domestic private sector	9,329	10.6	4,646	6.2	-4,682	-50.2	15,153	3.6
Overseas	_	_	8	0.0	8	_	32	0.0
Subtotal	25,516	28.9	12,782	17.2	-12,734	-49.9	103,569	24.6
(C) Total (A)+(B)								
Domestic public sector	19,559	22.1	19,618	26.4	58	0.3	138,453	32.9
Domestic private sector	66,394	75.2	51,076	68.7	-15,317	-23.1	274,144	65.2
Overseas	38	0.0	2,132	2.9	2,093	_	261	0.1
Subtotal	85,992	97.4	72,827	97.9	-13,165	-15.3	412,859	98.1
II Real estate business	2,337	2.6	1,561	2.1	-776	-33.2	7,910	1.9
III Total (I + II)	88,329	100.0	74,388	100.0	-13,941	-15.8	420,769	100.0

2) Net Sales (Millions of yen)

Business segment/Classification	Three-month Period from Apr. 1, 2015 to Jun. 30, 2015		Three-month from Apr. to Jun. 30	1, 2016	Cha	nge	Previous Fiscal Year (from Apr. 1, 2015 to Mar. 31, 2016)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	9,497	9.8	12,497	13.0	3,000	31.6	43,607	9.4
Domestic private sector	63,806	66.1	59,680	61.9	-4,125	-6.5	317,820	68.6
Overseas	178	0.2	209	0.2	30	17.4	862	0.2
Subtotal	73,482	76.2	72,387	75.1	-1,094	-1.5	362,290	78.2
(B) Civil engineering								
Domestic public sector	17,687	18.3	19,167	19.9	1,480	8.4	72,631	15.7
Domestic private sector	2,843	2.9	3,045	3.2	202	7.1	19,443	4.2
Overseas	135	0.1	182	0.2	47	35.0	1,200	0.3
Subtotal	20,665	21.4	22,395	23.2	1,729	8.4	93,274	20.1
(C) Total (A)+(B)								
Domestic public sector	27,184	28.2	31,665	32.9	4,480	16.5	116,238	25.1
Domestic private sector	66,649	69.1	62,726	65.1	-3,923	-5.9	337,264	72.8
Overseas	313	0.3	391	0.4	78	25.0	2,063	0.4
Subtotal	94,148	97.6	94,783	98.4	635	0.7	455,565	98.3
II Real estate business	2,337	2.4	1,561	1.6	-776	-33.2	7,910	1.7
III Total (I + II)	96,485	100.0	96,344	100.0	-140	-0.1	463,476	100.0

3) Balance Brought Forward

(Millions of yen)

Business segment/Classification	FY 2015 1Q (As of Jun. 30, 2015)		FY 2016 1Q (As of Jun. 30, 2016)		Change		Previous Fiscal Year (As of Mar. 31, 2016)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	47,513	8.4	59,094	11.6	11,580	24.4	60,100	11.3
Domestic private sector	351,848	62.0	286,509	56.1	-65,338	-18.6	299,759	56.3
Overseas	1,048	0.2	2,468	0.5	1,420	135.5	554	0.1
Subtotal	400,410	70.6	348,072	68.1	-52,337	-13.1	360,415	67.6
(B) Civil engineering								
Domestic public sector	137,068	24.2	143,280	28.0	6,212	4.5	154,321	29.0
Domestic private sector	25,342	4.5	16,167	3.2	-9,175	-36.2	14,566	2.7
Overseas	4,557	0.8	3,350	0.7	-1,206	-26.5	3,524	0.7
Subtotal	166,968	29.4	162,798	31.9	-4,169	-2.5	172,412	32.4
(C) Total (A)+(B)								
Domestic public sector	184,581	32.5	202,374	39.6	17,793	9.6	214,421	40.2
Domestic private sector	377,191	66.5	302,677	59.2	-74,513	-19.8	314,326	59.0
Overseas	5,605	1.0	5,819	1.1	213	3.8	4,079	0.8
Subtotal	567,378	100.0	510,871	100.0	-56,507	-10.0	532,827	100.0
II Real estate business	-	-	-	-	-	-	-	-
III Total (I + II)	567,378	100.0	510,871	100.0	-56,507	-10.0	532,827	100.0