

Consolidated Financial Results
for the Third Quarter
Ended December 31, 2012



1. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

	FY2011 (As of March 31, 2012)	Third Quarter of FY2012 (As of December 31, 2012)
Assets		
Current assets		
Cash and deposits	36,935	25,943
Notes receivable, accounts receivable from completed construction contracts and other	164,203	142,465
Short-term investment securities	15,999	7,000
Real estate for sale	19,541	16,799
Costs on uncompleted construction contracts	30,976	41,817
Other inventories	596	444
Other	14,101	13,391
Allowance for doubtful accounts	(991)	(839)
Total current assets	281,364	247,022
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	17,765	19,416
Machinery, vehicles, tools, furniture and fixtures, net	709	770
Land	66,589	67,983
Lease assets, net	134	184
Construction in progress	2,165	116
Total property, plant and equipment	87,365	88,471
Intangible assets		
Goodwill	372	330
Other	2,640	2,640
Total intangible assets	3,012	2,970
Investments and other assets		
Investment securities	110,715	122,153
Long-term loans receivable	1,405	1,345
Other	4,852	4,693
Allowance for doubtful accounts	(1,555)	(1,498)
Total investments and other assets	115,418	126,693
Total noncurrent assets	205,796	218,135
Total assets	487,160	465,158

(Millions of yen)

	FY2011 (As of March 31, 2012)	Third Quarter of FY2012 (As of December 31, 2012)
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	132,799	96,427
Short-term loans payable	37,059	37,477
Commercial papers	—	20,000
Income taxes payable	732	480
Advances received on uncompleted construction contracts	41,270	44,167
Provision for bonuses	2,570	1,474
Provision for warranties for completed construction	940	1,049
Provision for loss on construction contracts	14,010	27,550
Provision for loss on disaster	218	118
Deposits received	15,253	25,377
Other	10,918	9,477
Total current liabilities	255,773	263,600
Noncurrent liabilities		
Long-term loans payable	20,443	21,094
Deferred tax liabilities	3,172	14,447
Deferred tax liabilities for land revaluation	9,780	9,780
Provision for retirement benefits	22,030	22,891
Provision for directors' retirement benefits	245	224
Other	4,178	4,052
Total noncurrent liabilities	59,850	72,491
Total liabilities	315,623	336,092
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus	25,502	25,502
Retained earnings	103,746	52,732
Treasury stock	(5,956)	(5,962)
Total shareholders' equity	146,293	95,274
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	17,007	25,691
Deferred gains or losses on hedges	57	26
Revaluation reserve for land	6,073	5,861
Foreign currency translation adjustment	(2,066)	(2,113)
Total accumulated other comprehensive income	21,071	29,465
Minority interests	4,172	4,326
Total net assets	171,537	129,066
Total liabilities and net assets	487,160	465,158

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income
 Nine Months of FY2011 and FY2012

(Millions of yen)

	Nine Months of FY2011 (From April 1, 2011 to December 31, 2011)	Nine Months of FY2012 (From April 1, 2012 to December 31, 2012)
Net sales		
Net sales of completed construction contracts	287,085	329,423
Net sales of real estate business and other	10,576	10,272
Total net sales	297,662	339,695
Cost of sales		
Cost of sales of completed construction contracts	271,731	346,822
Cost of sales on real estate business and other	8,080	7,571
Total cost of sales	279,812	354,393
Gross profit		
Gross profit (loss) on completed construction contracts	15,353	(17,399)
Gross profit on real estate business and other	2,496	2,701
Total gross profit (loss)	17,849	(14,697)
Selling, general and administrative expenses	16,699	16,576
Operating income (loss)	1,149	(31,274)
Non-operating income		
Interest income	216	211
Dividends income	1,648	1,690
Other	202	242
Total non-operating income	2,067	2,143
Non-operating expenses		
Interest expenses	570	573
Other	205	130
Total non-operating expenses	775	703
Ordinary income (loss)	2,441	(29,835)
Extraordinary income		
Gain on sales of noncurrent assets	2	223
Gain on sales of investment securities	30	293
Other	—	51
Total extraordinary income	33	568
Extraordinary loss		
Loss on valuation of investment securities	3,284	2,708
Other	83	87
Total extraordinary losses	3,368	2,796
Loss before income taxes and minority interests	(892)	(32,062)
Income taxes	4,450	17,136
Loss before minority interests	(5,342)	(49,198)
Minority interests in income	38	159
Net loss	(5,380)	(49,357)

Consolidated Statements of Comprehensive Income
 Nine Months of FY2011 and FY2012

	(Millions of yen)	
	Nine Months of FY2011 (From April 1, 2011 to December 31, 2011)	Nine Months of FY2012 (From April 1, 2012 to December 31, 2012)
Loss before minority interests	(5,342)	(49,198)
Other comprehensive income		
Valuation difference on available-for-sale securities	(9,726)	8,697
Deferred gains or losses on hedges	(34)	(31)
Revaluation reserve for land	1,537	—
Foreign currency translation adjustment	(322)	(41)
Total other comprehensive income	(8,546)	8,624
Comprehensive income	(13,889)	(40,573)
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(13,892)	(40,751)
Comprehensive income attributable to minority interests	3	177

2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets

(Millions of yen)

	FY2011 (As of March 31, 2012) Condensed	Third Quarter of FY2012 (As of December 31, 2012)
Assets		
Current assets		
Cash and deposits	24,209	13,774
Notes receivable, accounts receivable from completed construction contracts and other	159,069	138,049
Short-term investment securities	15,000	7,000
Real estate for sale	19,461	16,756
Costs on uncompleted construction contracts	28,806	39,277
Costs on real estate business	12	66
Other	14,520	14,501
Allowance for doubtful accounts	(961)	(2,232)
Total current assets	260,119	227,192
Noncurrent assets		
Property, plant and equipment	80,303	81,539
Intangible assets	2,687	2,672
Investments and other assets		
Investment securities	107,820	118,047
Other	10,570	10,107
Allowance for doubtful accounts	(1,554)	(1,486)
Total investments and other assets	116,837	126,669
Total noncurrent assets	199,827	210,882
Total assets	459,947	438,074

(Millions of yen)

	FY2011 (As of March 31, 2012) Condensed	Third Quarter of FY2012 (As of December 31, 2012)
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	127,130	91,709
Short-term loans payable	29,641	30,303
Commercial papers	—	20,000
Advances received on uncompleted construction contracts	39,862	42,580
Income taxes payable	509	445
Provision for warranties for completed construction	914	1,029
Provision for loss on construction contracts	13,740	27,191
Provision for loss on disaster	218	118
Provision for loss on guarantees	1,538	137
Deposits received from employees	5,666	5,563
Other	21,430	29,757
Total current liabilities	240,653	248,837
Noncurrent liabilities		
Long-term loans payable	20,343	21,094
Provision for retirement benefits	21,238	22,093
Other	16,264	27,807
Total noncurrent liabilities	57,846	70,995
Total liabilities	298,500	319,832
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Total capital surpluses	25,573	25,573
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
Reserve for advanced depreciation of noncurrent assets	3,893	—
General reserve	104,274	83,274
Retained earnings brought forward	(18,239)	(44,972)
Total retained earnings	95,679	44,052
Treasury stock	(5,956)	(5,962)
Total shareholders' equity	138,297	86,664
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	17,017	25,689
Deferred gains or losses on hedges	57	26
Revaluation reserve for land	6,073	5,861
Total valuation and translation adjustments	23,149	31,577
Total net assets	161,447	118,242
Total liabilities and net assets	459,947	438,074

(2) (Reference) Non-consolidated Statements of Income

(Millions of yen)

	Nine Months of FY2011 (From April 1, 2011 to December 31, 2011)	Nine Months of FY2012 (From April 1, 2012 to December 31, 2012)
Net sales		
Net sales of completed construction contracts	270,441	309,176
Sales on real estate business	6,456	5,996
Total net sales	276,898	315,172
Cost of sales		
Cost of sales of completed construction contracts	256,126	327,514
Cost of sales on real estate business	4,611	4,068
Total cost of sales	260,738	331,582
Gross profit		
Gross profit (loss) on completed construction contracts	14,315	(18,338)
Gross profit-real estate business	1,845	1,928
Total gross profit (loss)	16,160	(16,410)
Selling, general and administrative expenses	15,098	14,871
Operating income (loss)	1,062	(31,282)
Non-operating income		
Interest income	107	81
Dividends income	1,670	1,728
Other	186	186
Total non-operating income	1,964	1,996
Non-operating expenses		
Interest expenses	674	598
Commission fee	48	91
Other	113	19
Total non-operating expenses	836	709
Ordinary income (loss)	2,190	(29,995)
Extraordinary income		
Gain on sales of noncurrent assets	0	212
Gain on sales of investment securities	30	293
Other	—	100
Total extraordinary income	31	606
Extraordinary loss		
Loss on valuation of investment securities	3,284	2,666
Other	201	430
Total extraordinary losses	3,486	3,096
Loss before income taxes	(1,264)	(32,486)
Income taxes	4,026	17,485
Net loss	(5,290)	(49,971)

3. Supplementary Information

(1) Summary of Consolidated Results and Forecasts

(Millions of yen)

	Nine Months				Full Year						
	FY2011	FY2012	YoY		FY2011	FY2012	FY2012	YoY		vs. Forecast announced on Nov. 12, 2012	
	Actual	Actual	Amount	Percentage	Actual	Forecast announced on Nov. 12, 2012	Revised forecast	Amount	Percentage	Amount	Percentage
Net sales	297,662	339,695	42,033	14.1	489,385	509,800	500,700	11,314	2.3	-9,100	-1.8
Construction business	287,085	329,423	42,338	14.7	475,603	496,000	487,200	11,596	2.4	-8,800	-1.8
Domestic	275,806	316,687	40,880	15.0	457,434	475,000	466,200	8,765	1.9	-8,800	-1.9
Overseas	11,278	12,736	1,457	13.0	18,168	21,000	21,000	2,831	15.6	—	—
Real Estate business	10,576	10,272	-304	-2.9	13,782	13,800	13,500	-282	-2.0	-300	-2.2
Domestic	10,232	9,921	-311	-3.0	13,326	13,350	13,050	-276	-2.1	-300	-2.2
Overseas	344	351	7	2.0	456	450	450	-6	-1.3	—	—
Gross profit	17,849	(14,697)	-32,547	—	15,146	5,000	(19,900)	-35,046	—	-24,900	—
Profit margin	6.0%	(4.3%)			3.1%	1.0%	(4.0%)				
Construction business	15,353	(17,399)	-32,753	—	19,620	1,500	(22,800)	-42,420	—	-24,300	—
Domestic	5.3%	(5.3%)			4.1%	0.3%	(4.7%)				
Real estate business	2,496	2,701	205	8.2	(4,474)	3,500	2,900	7,374	—	-600	-17.1
Domestic	23.6%	26.3%			(32.5%)	25.4%	21.5%				
SG&A expenses	16,699	16,576	-123	-0.7	23,140	24,300	23,100	-40	-0.2	-1,200	-4.9
Operating income (loss)	1,149	(31,274)	-32,424	—	(7,994)	(19,300)	(43,000)	-35,005	—	-23,700	—
Non-operating income (loss)	1,291	1,439	147	11.4	1,304	1,300	1,400	95	7.3	100	7.7
Ordinary income (loss)	2,441	(29,835)	-32,277	—	(6,690)	(18,000)	(41,600)	-34,909	—	-23,600	—
Extraordinary income (loss)	(3,334)	(2,227)	1,107	—	(6,325)	(2,900)	(4,000)	2,325	—	-1,100	—
Income (loss) before income taxes and minority interests	(892)	(32,062)	-31,169	—	(13,015)	(20,900)	(45,600)	-32,584	—	-24,700	—
Income taxes and minority interests	4,488	17,295	12,807	285.4	6,857	17,600	17,400	10,542	153.7	-200	-1.1
Net income (loss)	(5,380)	(49,357)	-43,976	—	(19,872)	(38,500)	(63,000)	-43,127	—	-24,500	—

(2) Summary of Non-consolidated Results and Forecasts

(Millions of yen)

	Nine Months				Full Year						
	FY2011	FY2012	YoY		FY2011	FY2012	FY2012	YoY		vs. Forecast announced on Nov.12, 2012	
	Actual	Actual	Amount	Percentage	Actual	Forecast announced on Nov. 12, 2012	Revised forecast	Amount	Percentage	Amount	Percentage
Orders received	312,097	225,146	-86,951	-27.9	411,691	328,000	327,800	-83,891	-20.4	-200	-0.1
Domestic	304,027	225,142	-78,885	-25.9	409,484	325,000	324,800	-84,684	-20.7	-200	-0.1
Overseas	1,612	3	-1,608	-99.8	2,206	3,000	3,000	793	35.9	—	—
Construction business	305,640	219,149	-86,490	-28.3	403,256	320,000	320,000	-83,256	-20.6	—	—
Architectural construction	258,103	167,677	-90,426	-35.0	329,419	250,000	250,000	-79,419	-24.1	—	—
Civil engineering	47,536	51,472	3,935	8.3	73,837	70,000	70,000	-3,837	-5.2	—	—
Real estate business	6,456	5,996	-460	-7.1	8,434	8,000	7,800	-634	-7.5	-200	-2.5
Net sales	276,898	315,172	38,274	13.8	457,387	472,000	464,300	6,912	1.5	-7,700	-1.6
Construction business	270,441	309,176	38,734	14.3	448,952	464,000	456,500	7,547	1.7	-7,500	-1.6
Architectural construction	219,969	256,648	36,678	16.7	347,448	374,000	370,200	22,751	6.5	-3,800	-1.0
Domestic	219,289	255,639	36,349	16.6	344,958	372,000	368,200	23,241	6.7	-3,800	-1.0
Overseas	679	1,009	329	48.5	2,489	2,000	2,000	-489	-19.7	—	—
Civil engineering	50,472	52,528	2,055	4.1	101,504	90,000	86,300	-15,204	-15.0	-3,700	-4.1
Domestic	50,472	52,347	1,875	3.7	101,117	89,700	86,000	-15,117	-15.0	-3,700	-4.1
Overseas	—	180	180	—	386	300	300	-86	-22.5	—	—
Real estate business	6,456	5,996	-460	-7.1	8,434	8,000	7,800	-634	-7.5	-200	-2.5
Gross profit	16,160	(16,410)	-32,570	—	12,723	1,000	(23,100)	-35,823	—	-24,100	—
Profit margin	5.8%	(5.2%)			2.8%	0.2%	(5.0%)				
Construction business	14,315	(18,338)	-32,653	—	17,966	(1,000)	(24,600)	-42,566	—	-23,600	—
Architectural construction	12,014	(21,089)	-33,103	—	13,279	(5,000)	(27,600)	-40,879	—	-22,600	—
Domestic	5.5%	(8.2%)			3.8%	(1.3%)	(7.5%)				
Civil engineering	2,301	2,751	449	19.6	4,686	4,000	3,000	-1,686	-36.0	-1,000	-25.0
Overseas	4.6%	5.2%			4.6%	4.4%	3.5%				
Real estate business	1,845	1,928	83	4.5	(5,242)	2,000	1,500	6,742	—	-500	-25.0
Profit margin	28.6%	32.2%			(62.2%)	25.0%	19.2%				
SG&A expenses	15,098	14,871	-226	-1.5	20,959	21,600	20,400	-559	-2.7	-1,200	-5.6
Operating income (loss)	1,062	(31,282)	-32,344	—	(8,236)	(20,600)	(43,500)	-35,263	—	-22,900	—
Non-operating income (loss)	1,128	1,286	158	14.1	1,053	1,300	1,300	246	23.4	—	—
Ordinary income (loss)	2,190	(29,995)	-32,185	—	(7,182)	(19,300)	(42,200)	-35,017	—	-22,900	—
Extraordinary income (loss)	(3,454)	(2,490)	963	—	(6,887)	(3,000)	(4,500)	2,387	—	-1,500	—
Income (loss) before income taxes	(1,264)	(32,486)	-31,221	—	(14,070)	(22,300)	(46,700)	-32,629	—	-24,400	—
Income taxes	4,026	17,485	13,459	334.3	5,533	17,500	17,500	11,966	216.3	—	—
Net income (loss)	(5,290)	(49,971)	-44,681	—	(19,603)	(39,800)	(64,200)	-44,596	—	-24,400	—
Dividend per share (yen)	—	—	—	—	6.0	5.0	5.0	-1.0	-16.7	—	—

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received

(Millions of yen)

Business Segment/Classification	Nine Months from Apr. 1, 2011 to Dec. 31, 2011		Nine Months from Apr. 1, 2012 to Dec. 31, 2012		Change		Previous Fiscal Year (from Apr. 1, 2011 to Mar. 31, 2012)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	31,692	10.2	26,194	11.6	-5,497	-17.3	49,264	12.0
Domestic private sector	225,119	72.1	141,478	62.8	-83,640	-37.2	278,268	67.6
Overseas	1,292	0.4	3	0.0	-1,288	-99.7	1,886	0.5
Subtotal	258,103	82.7	167,677	74.5	-90,426	-35.0	329,419	80.0
(B) Civil engineering								
Domestic public sector	32,417	10.4	41,574	18.5	9,156	28.2	53,692	13.0
Domestic private sector	14,798	4.7	9,897	4.4	-4,901	-33.1	19,824	4.8
Overseas	320	0.1	—	—	-320	—	320	0.1
Subtotal	47,536	15.2	51,472	22.9	3,935	8.3	73,837	17.9
(C) Total (A)+(B)								
Domestic public sector	64,110	20.5	67,769	30.1	3,659	5.7	102,956	25.0
Domestic private sector	239,917	76.9	151,376	67.2	-88,541	-36.9	298,093	72.4
Overseas	1,612	0.5	3	0.0	-1,608	-99.8	2,206	0.5
Subtotal	305,640	97.9	219,149	97.3	-86,490	-28.3	403,256	98.0
II Real estate business	6,456	2.1	5,996	2.7	-460	-7.1	8,434	2.0
III Total (I + II)	312,097	100.0	225,146	100.0	-86,951	-27.9	411,691	100.0

2) Net Sales

(Millions of yen)

Business Segment/Classification	Nine Months from Apr. 1, 2011 to Dec. 31, 2011		Nine Months from Apr. 1, 2012 to Dec. 31, 2012		Change		Previous Fiscal Year (from Apr. 1, 2011 to Mar. 31, 2012)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	51,550	18.6	58,213	18.5	6,663	12.9	78,753	17.2
Domestic private sector	167,739	60.6	197,425	62.6	29,686	17.7	266,205	58.2
Overseas	679	0.2	1,009	0.3	329	48.5	2,489	0.5
Subtotal	219,969	79.4	256,648	81.4	36,678	16.7	347,448	76.0
(B) Civil engineering								
Domestic public sector	40,508	14.6	42,849	13.6	2,341	5.8	77,516	16.9
Domestic private sector	9,964	3.6	9,498	3.0	-466	-4.7	23,600	5.2
Overseas	—	—	180	0.1	180	—	386	0.1
Subtotal	50,472	18.2	52,528	16.7	2,055	4.1	101,504	22.2
(C) Total (A)+(B)								
Domestic public sector	92,058	33.2	101,063	32.1	9,004	9.8	156,270	34.2
Domestic private sector	177,703	64.2	206,923	65.7	29,219	16.4	289,806	63.4
Overseas	679	0.2	1,189	0.4	509	75.0	2,876	0.6
Subtotal	270,441	97.7	309,176	98.1	38,734	14.3	448,952	98.2
II Real estate business	6,456	2.3	5,996	1.9	-460	-7.1	8,434	1.8
III Total (I + II)	276,898	100.0	315,172	100.0	38,274	13.8	457,387	100.0

3) Balance Brought Forward

(Millions of yen)

Business Segment/Classification	FY2011 3Q (As of Dec. 31, 2011)		FY2012 3Q (As of Dec. 31, 2012)		Change		Previous Fiscal Year (As of Mar. 31, 2012)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	113,677	17.6	72,027	15.2	-41,649	-36.6	104,045	18.4
Domestic private sector	378,212	58.6	276,948	58.4	-101,263	-26.8	332,895	59.0
Overseas	2,892	0.4	671	0.1	-2,220	-76.8	1,676	0.3
Subtotal	494,781	76.7	349,647	73.7	-145,134	-29.3	438,618	77.7
(B) Civil engineering								
Domestic public sector	111,341	17.3	94,332	19.9	-17,009	-15.3	95,607	16.9
Domestic private sector	38,336	5.9	30,125	6.4	-8,210	-21.4	29,726	5.3
Overseas	687	0.1	120	0.0	-567	-82.5	300	0.1
Subtotal	150,365	23.3	124,577	26.3	-25,787	-17.1	125,633	22.3
(C) Total (A)+(B)								
Domestic public sector	225,018	34.9	166,359	35.1	-58,658	-26.1	199,653	35.4
Domestic private sector	416,548	64.6	307,074	64.8	-109,474	-26.3	362,621	64.3
Overseas	3,579	0.6	791	0.2	-2,787	-77.9	1,977	0.4
Subtotal	645,146	100.0	474,225	100.0	-170,921	-26.5	564,252	100.0
II Real estate business	—	—	—	—	—	—	—	—
III Total (I + II)	645,146	100.0	474,225	100.0	-170,921	-26.5	564,252	100.0